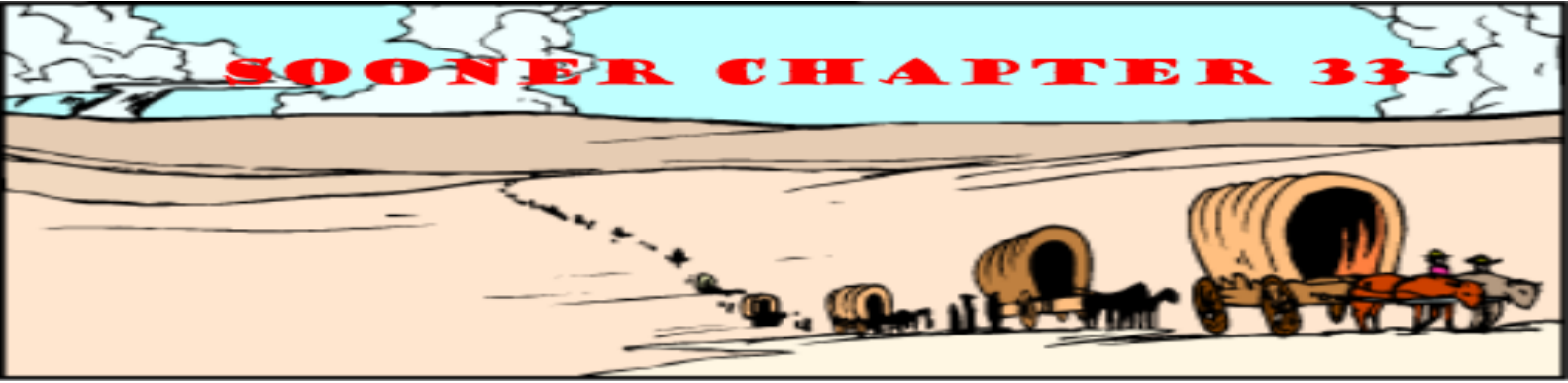


SOONER CHAPTER 33



IRWA

INTERNATIONAL RIGHT OF WAY ASSOCIATION

March 2009

MARCH MEETING

DATES TO REMEMBER – 2009

105 – The Uniform Act Executive Summary

Oklahoma City, OK
April 6, 2009

SR/WA Study Exam

Oklahoma City
May 11 – 12, 2009

100 – Principles of Land Acquisition

Oklahoma City
May 11 – 14, 2009

Chapter 33's March Meeting will be held at Andy B's, 8711 S. Lewis, Tulsa, Oklahoma, on Friday, March 27, 2009. The meeting will be from 11:30 a.m. to 1:00 p.m. with bowling from 1:00 p.m. to 3:00 p.m. Lunch, bowling and shoes are **FREE** for members. What a deal!

This meeting is our annual election of officers, so we're definitely hoping for a good turn-out.

If you haven't responded to the e-mail about the lunch buffet, attending the meeting and going bowling, please e-mail Steve Benson at sbenson@ufsrw.com. We're trying to get as accurate a head count as we can.

A Negotiation Tip From

Edward Opstein, SR/WA, R/W-NAC, R/W-RAC

What is the 3rd party?

There is often a block in reaching agreement when an undefined "third party" is involved. We often do not recognize it, and even when we do, we do not give it enough regard to resolve it. *Common "third parties"* are ego, political perspectives, fear, and even more "structural" issues such as mental illness, debts, or legal matters.

When you have related well to the other person, reviewed the facts, and outlined the process and there is still a block in reaching agreement, *look for the "third thing."* When you find it, treat it with serious attention. Then, your odds of getting to a settlement are good!

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Message from the President

March 2009

January's chapter meeting went very well. We had great attendance; the food was good; the company was good, and our speakers were terrific and well received. We had some new members attend for the first time, and we had some invited guests who have the potential to become members. If this is not enough to attract you to our chapter meetings, remember our attendance incentives for this year.

Those members who attend the most meetings the first half of this year will be in a drawing to send two members to attend the 2009 Region 2 Educational Seminar in College Station. For those members who attend the most meetings this year, we will have a drawing to send two members to the 2010 Annual Educational Conference in Calgary, Alberta.

I recently attended Region 2's Winter Forum in Shreveport. The chapters in our region are active and vibrant. Chapter 33's intention to donate \$20,000 to the Right of Way International Education Foundation generated a lot of attention. We will have our Region's current Professional of the Year, Chapter President, and Frank C. Balfour Professional of the Year Candidate, Kevin Stout, present the check at the Annual International Education Conference in Indianapolis.

Some of the highlights of the region forum were: Members in attendance voted for Region 2 to support Lisa Harrison's candidacy for the International Executive Committee. The region will have its own website with links to each chapter's website or a page dedicated to those chapters without websites. The theme selected for the 2009 A&M Seminar is "Economic Stimulus through Economic Investment".

This year is IRWA's 75th Anniversary. In order to generate public awareness of the role of right of way professionals in bringing quality of life to communities, the association voted on the top 10 North American infrastructure projects. More than 100 online news publications have covered IRWA's story. The association is successfully achieving its strategy to increase the visibility of both the association and its members

Our next meeting will be March 27 at Andy B's in Tulsa. We will have lunch and a business meeting including election of officers and Chapter Professional of the Year. Then, as if that is not enough fun for you, we will have bowling, complete with shoe rental. It should be a treat to enjoy the company of your fellow professionals in a completely new venue.

Judy Strout, SR/WA, R/W-NAC
Chapter 33 President

MINUTES OF MEETING

JANUARY 23, 2009

IRWA CHAPTER 33

COUNTY LINE BBQ

OKLAHOMA CITY, OKLAHOMA

The meeting was called to order at 12:10 p.m. by President Judy Strout. There were 42 people in attendance. Lori Vernon moved that the minutes of the November 2008 meeting, as published in the January 2008 newsletter, be accepted. Sarah Wiley seconded the motion. The minutes were approved as published.

COMMITTEE REPORTS

Treasurer

Bill Sanders, 2009 Treasurer, reported that the chapter had a balance of \$54,885.85 in the checking account and a total of \$10,820.14 and \$31,404.21 in two CDs as of 12/31/08 for \$97,109.60 in total assets

Membership

Lori Vernon, Membership Chair, reported the Chapter has one (1) new member who recently received their certificate who is Gary Colt.

Also, 13 applications for a new membership have been received from:

Travis W. Barrett - Digital Land Consultants, Inc.
travis@dic640.com

Chris S. Whipple - Digital Land Consultants, Inc.
chris@dlc640.com

Clifton R. Grace - Continental Land Resources
clifton.grace@continentalland.com

Robbie L. Williams - Continental Land Resources, LLC
RobbieWilliaqms@continentalland.com

David J. Lucas - Continental Land Resources, LLC
djlucas1@sbcglobal.net

Glen A. Tomlinson - Continental Land Resources, LLC
Regenglen@aol.com

James H. Luellen - Continental Land Resources, LLC
jamesllin@yahoo.com

Rowdy J. Flemings - Continental Land Resources
rowdy.flemings@continentalland.com

Andrew M. Austin - Continental Land Resources, LLC
Marcus.Austin@continentalland.com

Jared L. McAdams - Continental Land Resources, LLC
jared.mcadams@continentalland.com

Henry H. Stockebrand - Continental Land Resources, LLC
hhstackebrand@yahoo.com

James R. Johnson - jamesjohnson16@cox.net

Jason M. Cooke - jason.cooke@cox.net

A motion was carried by the Chapter members to approve all the above candidates.

Education

Kevin Stout, Education Chair, reported that the Chapter recently held Course 802 which generated \$4,200.00.

Course 100 which was scheduled for early March is being rescheduled to May 11-14 and there is room for 20 more students.

Kevin reported that Lisa Harrison is getting information from IPDC on the SR/WA study session that was originally a 2 day session and now is slated for 3 days (2 days study, 1 day for the test). The session may be shelved temporarily due to a modification of the test pending a vote in February.

Advanced Business Relocation course is planned for June 8th.

Professional Development

Ed Opstein was not present.

Nominations and Elections

Joe Coates reported that he has not been contacted by anyone with regard to our Professional of the Year award and encouraged people to nominate someone. He also stated there

are three (3) candidates for Chapter Treasurer: Kim Greenlee, Jeanette Minyard and Rick Park.

Additionally our PDC may open up with Ed Opstein mentoring the new candidates. Anyone interested must hold the SR/WA designation.

Kevin Stout will assume the role of President at the end of Judy's term and is looking to turn over the reins of Education Chair to someone. He will be glad to have a volunteer to assist him and take over full time at some point.

Old Business

Bill Sanders spoke briefly about the newly established website. The membership talked about having the newsletter attached to an email and posted on the website as well. All agreed to try this method for a couple of issues to see how it goes.

New Business

Lisa Harrison spoke about her candidacy for the International Executive Committee and asked for support from the Chapter as well as our Region. She discussed a candidacy party to be held in Indianapolis and invited everyone to attend.

Lisa Harrison pointed out that our Chapter is in a very strong financial position, too strong really. She talked funneling some of those financial resources toward the process of updating IRWA courses. She stated the courses have been updated to an adult education format but now require content updates (courses will rotate every 5 years). Lisa explained a push toward online course formatting and the cost for this is \$150 per page. She recommends Chapter 33 step up based on our financial status and make a sizeable donation to the R/W International Education Foundation so IPDC can make a request of the RWIEF to fund these upgrades.

Donna Roche motioned we donate \$20,000 to RWIEF. Lisa seconded the motion and the motion carried. An announcement will be made at the Region Winter forum in New Orleans in early February.

Lisa also recommended the Chapter consider donations to local charities. The Chapter discussed this idea and agreed to appoint Lisa Harrison, Joe Coates and Rick Park to research different options for statewide charities to consider making donations to.

Guest Speaker was Dick Grace, Appraiser and President of Grace & Son. He and his son Robert spoke about the nature of their appraisal business and shared some project experiences with us. A short period of questions and answers followed the presentation.

Rick Park moved that the meeting be adjourned. Steve Benson seconded the motion. Membership approved the motion. The meeting was adjourned.

Alex Souder, SR/WA, R/W-RAC
Chapter 33 Secretary

James R. Johnson
David J. Lucas
James H. Luellen
Jared L. McAdams
Colby D. Scifres
Henry H. Stockebrand
Glen A. Tomlinson
Chris S. Whipple
Will White
Robbie L. Williams

Applications
Mark List
Universal Field Services, Inc.

New Members

Andrew M. Austin
Travis W. Barrett
Jason M. Cooke
Rowdy J. Flemings
Clifton R. Grace

Dereck M.D. McPherson
Cinnabar Service Company

Jason J. Mendenhall
Atlas Pipeline Mid-Continent WestOk LLC

IRWA CHAPTER 33 2008-2009 EDUCATION COURSES			
COURSE	NO. DAYS	DATE	LOCATION
105 The Uniform Act Executive Summary	1	4/6/2009	Oklahoma City
SR/WA Study Exam	2	5/11 – 12/2009	Oklahoma City
100 Principles of Land Acquisition	4	5/11 – 14/2009	Oklahoma City
506 Advanced Relocation Assistance	2	6/8 – 9, 2009	Oklahoma City
104 Standards of Practice for R/W Pro.	1	9/14/2009	Oklahoma City
801 United States Land Titles	2	10/5 – 6/2009	Oklahoma City
407 Valuation of Contaminated Properties	1	11/2/2009	Oklahoma City
503 Mobile Home Relocation	1	12/7/2009	Oklahoma City

If anyone is interested in enrolling in any of the Oklahoma classes, please contact Kevin Stout at (405) 521-2661 for more information.

The Chapter 33 Website is continuing to be developed. The Website can be located at www.irwach33.org.

"I don't make jokes. I just watch the government and report the facts."

Will Rogers

"Although at the moment they may be equal in their lack of a real answer, the man who replies 'I'll find out,' is much more valuable to his employer, his neighbor, and to himself than the man who replies 'I don't know'."

Anonymous

THANKS TO OUR ADVERTISERS!

If you are interested in advertising in the 2009 series of Chapter 33 Newsletters, please remit a check for \$75.00 made payable to IRWA Chapter 33 to Bill Sanders, Explorer Pipeline Co., P.O. Box 2650, Tulsa, OK 74101-2650, (918) 493-5160. Please submit by February 15th, 2009.



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